

ALANSANDAL Management & Professional Services

ALANSANDAL is the trading company for the services provided by Alan Hayman, an energetic consultant who has a wealth of experience directing market-led, technology and partnership-driven enterprises, which operate in regional, national and international markets. Alan is a Chartered Engineer whose business achievements include:

- **Leading the Management Buy Out** of a company competing in naval defense and commercial offshore oil, gas and renewable energy markets.
- **Application of strategic and management skills** to the direction of leading Trade Associations, a regional Industrial Development Board and private companies.
- **General management and international business development** through directorships of blue-chip company subsidiaries.
- **Spearheading training, education and business support initiatives** through the direction of Training & Enterprise Councils, a Learning & Skills Council and a Manufacturing Advisory Service.

ALANSANDAL Management Services

- **Non-Executive Directorships** including experience chairing boards of private companies and publicly-funded organizations.
- **Interim Managerial Assignments** with experience of the introduction of lean and agile manufacturing techniques.
- **Strategic Planning** and assisting companies to measure individual and group performance using metrics aligned to the business plan.

ALANSANDAL Professional Services

- **Management and Executive Training** particularly on strategic management issues and employing action-learning techniques.
- **Presentations at Conferences and Seminars** with experience of delivering keynote speeches and participation in international events.
- **Independent Assessment of Business Plans** with experience of reviewing applications for government funding support to companies in assisted regions.